

Sue Revis, CRS, CBR
Senior Vice President of Sales
Luxury Property Specialist

Testimonials for Sue Revis



References speak volumes about how I work to achieve highly satisfied clients. Here is a selection from people I have represented: buyers, sellers and colleagues.

Recent William Raveis Client Surveys:

"Sue Revis is the most professional, knowledgeable, and experienced agent there is. She has shown time and again how her exceptional skill and understanding creates phenomenal results for her clients. We are proof of this as she has helped us buy and sell several homes over the years. With Sue, we have always attained asking price, or well above, when selling and have sold our homes within just days of being listed. And she does it all with a fabulous, positive attitude and ever-present, genuine smile! Simply the best there is!"

"Our agent Sue Revis is knowledgeable and experienced in a lukewarm market she knew exactly how to price our home for the best opportunity for a sale. She also guided us through the purchase of our new home."

"Sue was fantastic. Our home sold much faster than I thought it would and did so at a higher price than I was expecting."

"I was referred to Sue by an ex coworker. They said she was the best, and I agree! She recommended reasonable and cost effective updates to the house to make it show better. Sue was on top of things all the way through the sale, working closely with the buyer to make sure all questions were answered and all issues resolved. Her attention to detail was amazing, and I've got to think that my property was on the lower end of what this agency deals with."

"Sue Revis knows the Concord real estate market better than anyone else, and her efforts on our behalf were extraordinary. "

"Our agent was professional at all times and exceptionally pleasant to work with. Sue had extensive experience and knowledge regarding the market and provided guidance that was highly valued throughout the process."

"We had a wonderful buying and selling experience. Sue helped guide us through the process every step of the way. Having a great agent makes a huge difference. I'm thankful she was on our side!"

"Our experience was exceptional! We were continually impressed by the professionalism and expertise of this company. We would highly recommend Sue, as well as the William Raveis Real Estate Company. Thank you, we are extremely pleased with the outcome of our transactions. Thank you."

"Sue Revis is professional and knowledgeable. She did an excellent job assisting us in our home purchase."

"Sue Revis and Raveis Real Estate have sold two houses for us this year. The attention to the sales effort from photography and brochures to open houses and internet presence have been exceptional. We feel lucky to have worked with Sue and the Raveis team."

"Sue was very nice to work with. She was able to quickly figure what we were looking for and helped us focus on selected properties. She was very thorough and followed through on our asks."

"The professionalism and attention to detail from the moment we contacted Sue and William Raveis were superlative to the other companies we interviewed. Throughout the selling process Sue was instrumental in making sure our home sold for the most expensive price. Sue also engaged services to make sure our home presented itself in the best possible manner. Lastly Sue accompanied every prospect and made sure our home always had the best possible showing. Thank you!"

"Sue was energetic, good humored and calmly businesslike. Very helpful and responsive. Could not have received better service from Sue Revis. In two words - competence with class."

"Sue Revis has been great to work with. We are planning on using her when we put our house on the market, which will be soon."

"Sue is one of the most professional, poised realtors that I have had the pleasure to know in the 26 years of living in the community. She exemplifies all of the qualities that take the unknown stresses of home selling "off the plate" for the seller. Her resources are excellent. I recommend her unconditionally and without reservation. She can be counted on for a total professional encounter."

"Always 'Number 1' with us, Sue makes an elegant statement."

"Sue's great strengths are her experience, knowledge and understanding of customer's needs (verbalized and un-verbalized) plus her sense of humor. Always accessible, Sue was a pleasure to work with buying our home."

"Sue is professional, has great knowledge of market conditions and values, is always available and is great negotiating for the close"

"Sue exhibits great knowledge and patience. Her service was outstanding!"

"You are always a rock-solid presence in the office. I consider you to be absolutely exemplary in your sense of fairness and your reasoning, to be highly knowledgeable and willing to share that knowledge with others. You are truly someone who others can count on."
A Real Estate Colleague

"Sue has great knowledge of market conditions and values and is always available for consultation. She is professional, patient, understands the needs of her customer and provides outstanding service throughout the process."

Recent reviews posted on Zillow. All are 5-star reviews:

5 Stars: Highly likely to recommend

Sold a Condo home on Main Street, Concord, MA.

"If you are looking for a real estate agent, we heartily recommend Sue Revis. Sue has helped us with three transactions, throughout she was professional, communicative and supportive. Her considerable knowledge of the local real estate market was extremely helpful. We found her guidance to be invaluable."

5 Stars: Highly likely to recommend

Sold a Single-Family home in Concord, MA.

We have worked with Sue on both the buy and sale side of the home owner process and found her to be the consummate professional. She stays in close communication throughout the process providing proactive advice on steps to be considered/taken. The resources that Sue brought to bear through Revis and her extensive community network greatly enhanced the staging and visibility of our property and provided us with needed connections for last minute fixes. We would work with Sue again in a heartbeat - we enjoyed the relationship and would highly recommend her services.

5 Stars: Highly likely to recommend

Bought and sold a Single-Family home in Concord, MA.

"Sue Revis is a consummate professional in working closely with a home owner in every aspect of marketing and selling a home. We could not be more pleased with our selection of Sue. She began by presenting valuable information and insight about the market for homes in our area. Sue distinguished herself among the several Realtors that we were considering with her thoughtful and strategic personal assessment of how to best "position" and market our home. She then identified, committed to, and delivered a comprehensive marketing campaign that continued throughout the entire time that our home was on the market. Importantly, Sue and her firm "invested" in our sale by paying the significant marketing costs as they were incurred; other Realtors we interviewed wanted to defer their payment of marketing costs until closing. And, no other Realtor promised as an extensive, multi-faceted marketing campaign as Sue. In this way (and many others throughout the entire sales process), Sue made it clear that we were in this important process "together." Sue then helped us think through the staging required to best show our home, tactfully and professionally suggesting

changes to our furnishings and décor. Throughout the entire sales process, Sue always strives for excellence. For example, when some of the draft marketing materials did not meet Sue's high standards, she insisted without hesitation that they be redone. (We weren't so sure this was necessary until we saw the perfection that replaced what others might have thought as "good enough.") Moreover, Sue was always only a phone call away as we addressed the many uncertainties of selling our home. Importantly, Sue was directly involved in each showing our home, so we always knew that our home's many features and benefits were being professionally presented to each potential buyer. Sue was also actively involved in negotiations and discussions once a buyer emerged. In our view, Sue Revis is unquestionably not only a great marketer and an outstanding real estate sales person, but also a trusted advisor. In fact, we were so pleased and impressed with Sue's work in selling our home that we looked to her for assistance in buying our next home. Again, we received fantastic support and advice throughout the buying process. We enthusiastically recommend Sue Revis to anyone looking for a top-tier Realtor to manage the sale or purchase of their home."

5 Stars: Highly likely to recommend

Sold a Single-Family home in Carlisle, MA.

I have known Sue for several years and worked with her on 3 separate real estate sales. She has very deep knowledge of the area and the market. In addition to being a very polished and savvy professional, she is good company, which counts for a lot in the ups and downs of buying and selling a family home. She is diligent, responsive, patient and kind, and I would recommend her to anyone. She is truly a pleasure to work with.

5 Stars: Highly likely to recommend

Sold a Single-Family home in Weston, MA.

My wife and I cannot praise Sue too highly. One only need look on this website to discover her phenomenal record. It speaks to Sue's conscientious and tireless work ethic; and her depth of knowledge, experience & connections within the real estate market. She is extraordinarily effective on every level- always available by phone, text or email, even when out of the county. Sue can call up every kind of resource and attends to every detail of the process, whether it's decluttering and staging a home recommending what needs to be done and what flaws can remain without a negative impact or producing a contractor to attend to a last minute fix. Her engaging personality and intellect makes Sue a delight to be around. Sue's honesty and integrity has earned her the trust and respect of both her clients and her peers in the real estate world which is what makes her so effective in her negotiations with brokers, as well as buyers or sellers on the other side of the table. To amplify the point, when the family that purchased our home recently moved again, they chose Sue as their broker. You will not find a more effective real estate broker, or one who has more ability to relieve the stress that attends the process.

5 Stars: Highly likely to recommend

Sold a Single-Family home in Carlisle, MA.

A couple of years ago we decided to downsize after living in our Carlisle house for 20 years. We listed our house with Sue and also bought a new house with her help. From the beginning she was very helpful, in advising me how much work and renovations to put into the house to get it ready for sale. Her instinct for the right pricing was spot on and she helped us get to the finish line with the buyers. The presentation of the house with photos and advertising was very well done. She kept us apprised of the progress until the end. I recommend her highly.